## Political **Polling:** An Inside Look

Francisco Proskauer Valerio Spark: March 2023









#### **HOW ARE POLLS USED**

How different people use polls to make decisions



#### **SCIENTIFIC POLLING**

How polls are designed and how you interpret them

### **My Story**



- Education
- Work
- Outside Interests and organizations













## What is polling?

- Aims to measure public opinion on a particular topic
- Attempts to achieve a **representative random sample** 
  - The demographics of the people responding should look similar to the total population
  - Ideally, the people answering the poll are completely random every person in the population has an equal chance of being picked
- Using statistics, we can reasonably estimate what the population thinks by asking a much smaller portion of the population
- Differs from informal surveys/straw polls by following a strict set of guidelines to avoid bias
  - These surveys are usually directed to a particular audience and can be answered multiple times

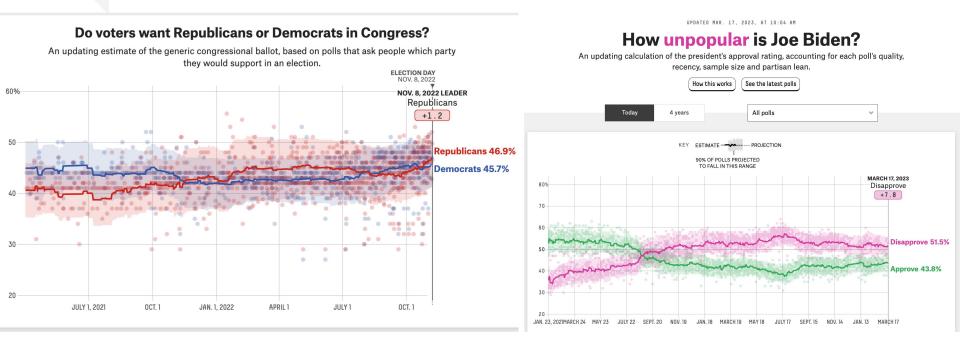
#### Who uses political polls? For what purposes?

• Can be used by candidates, the media, political action committees, advocacy groups, government offices, and more

• TYPES

- Horserace polling Who do voters currently prefer in an upcoming election?
- **Approval/favorability polling** Do voters like a particular politician or think they're doing a good job?
- **Issue polling** What do voters think about a particular issue? What policies do they support?
- **Messaging polling** What message can a politician use to convince voters to vote for them or support their policies? Which issues or character traits should they focus on?

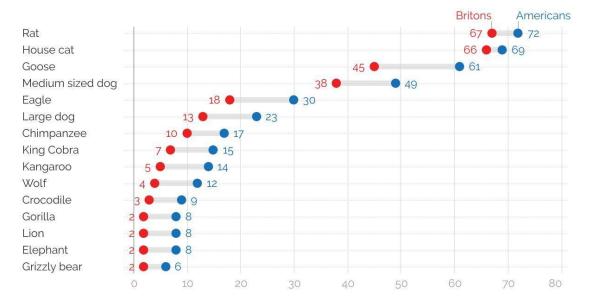
#### What are political polls used for?



### What are political polls used for?

### Americans are more confident than Britons that they could beat any animal in a fight

Which of the following animals, if any, do you think you could beat in a fight if you were unarmed? % of 2,082 GB adults



YouGov

(US) 12-13 April / (GB) 18-19 May 2021

# What goes into conducting a poll?



### Drafting

- First, decide what the poll will be about
  - Which group of people will you be polling?
  - What information are you looking for? What issues do you want to focus on?
  - How much do you want to ask about?
  - Do you want to test any messages?
- Once topics are set, go about writing questions
  - Include demographic questions to make sure to know if sample is representative
  - Be aware of how wording and order of questions could affect answers
  - Make sure questions are clear and concise
  - Wording of answer choices is also important

### Drafting

The island of Puerto Rico is an unincorporated territory of the United States. Its 3.2 million residents are US citizens, but they are denied the right to vote for President and do not have voting representation in Congress. Most Puerto Ricans speak Spanish as their first language, and Puerto Rico has its own representation in some international competitions such as the Olympics. Many have suggested that Puerto Rico should no longer be a territory of the United States.

What do you think should happen to Puerto Rico?

- Become a state
- Become an independent country
- · Remain in its current status
- · Something else
- Not sure

Do you consider Puerto Ricans to be Americans?

- Yes
- No
- Not sure

Do you support or oppose the following actions with respect to Puerto Rico? [Strongly support | Somewhat support | Neither support nor oppose | Somewhat oppose | Strongly oppose | Not sure]

- Admitting Puerto Rico into the union as a state
- Letting Puerto Rico become an independent country
- Giving Puerto Rico voting representation in Congress
- Giving Puerto Ricans a vote in Presidential elections
- Offering Puerto Rico a binding referendum to decide whether to remain in its current status or to change it by becoming a state, becoming independent, or some other arrangement with the United States

Do you support statehood for the District of Columbia?

- Yes
- No
- Not sure

70. Do you consider Puerto Ricans to be Americans?

- Yes
- No
- Not sure
- 71. The District of Columbia is home to over 650,000 American citizens and does not have representation in the U.S. Congress and cannot vote for President. Do you support or oppose DC becoming a state?
  - Strongly support
  - Somewhat support
  - Somewhat oppose
  - Strongly oppose
  - Not sure

72. Puerto Rico is an unincorporated territory of the United States. It is home to 3.2 million primarily Spanish-speaking residents and does not have representation in the U.S. Congress and cannot vote for President. Do you support or oppose: [Strongly support | Somewhat support | Somewhat oppose | Strongly oppose | Not sure]

- Puerto Rico becoming a state
- Puerto Rico becoming an independent country
- Granting Puerto Rico votes in the Electoral College and in Congress
- Allowing Puerto Ricans to decide whether to become a state, to become an independent country, to remain an unincorporated territory, or arrange another agreement with the US.

73. Based on what you know, what is the best option for Puerto Rico:

- Becoming a state
- Becoming an independent country
- Remaining an unincorporated territory
- Something else (specify)

### Fielding: Getting Responses

- Live phone calls
  - Traditionally the "gold standard," but not as much anymore
  - Becoming harder as less people pick up their phones
- Automated phone calls
  - Answer by pressing a button on the phone
- Panels
  - Recruit a group of people who will agree to answer surveys
  - Sometimes platforms will offer a cash incentive
- Text-to-web
  - Text people a link to an online questionnaire
- Online ads
  - Advertise a questionnaire on social media
- Mail
- Door-to-door
  - Rare in the US, more common in Latin America

#### **Fielding: Getting Responses**

# +1 (833) 231-9342 >

Text Message Thursday 5:50 PM

The UNH Survey Center invites you to take a short survey of New England residents about current events. You have been selected from among all NE residents. Press the link below to begin! gotoweb.org/3yyjr Text STOP to stop messages Email sean.mckinley@unh.edu or visit our website for more info: tapopen.org/ n44ev

#### Minnesota Opinions S...

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- If the election for Mayor of Minneapolis were held today and the candidates were:
  - Clint Connor, DFL
  - Jacob Frey, DFL
  - Kate Knuth, DFL
  - AJ Awed, DFL
  - Sheila Nezhad, DFL

who would be your <u>first-</u> <u>choice</u> vote, or are you undecided or voting for someone else?



### Let's try it out! https://tinyurl.com/SparkPoll



#### Achieving a Representative Sample

- The more people you survey, the closer your estimates will be to reality
  - Must weigh cost vs accuracy
- Pollsters also must make sure the group of people that answered the poll has the same demographic traits as the overall population
  - Bias towards a particular race, gender, or other demographic could change people's answers
- Important demographics to keep track of
  - Race
  - Gender
  - Age
  - Political party
  - College education (recently has become more important)
  - Geographic region
- Ways to correct bias
  - Targeting keep track of demographics while poll is out in the field and try to get more responses from a particular group that you need more of
  - Weighting count responses from a particular group more in the overall results

#### Achieving a Representative Sample

The Republican candidate     36       Another candidate     1       Don't remember     6       Did not vote     10       Gender     Male     46       Female     54       Age Range     18 to 34     20	46	The Democratic candidate	Dem	n the 2018 race for US House of Representatives, did you vote for:	20	In the	
Don't remember6Did not vote10GenderMale46Female54	36	The Republican candidate	Repu				
Did not vote10GenderMale46Female54	1	Another candidate	her				
GenderMale46Female54	6	Don't remember	t rer				
Female 54	10	Did not vote	ot v				
Female 54							
	46	Male	•	iender	er	Gende	Ĭ
<b>Age Range 18 to 34</b> 20	54	Female	ale				
<b>Age Range</b> 18 to 34 20							
	20	18 to 34	34	ge Range	ang	Age Ra	2
<b>35 to 49</b> 25	25	35 to 49	49				
<b>50 to 64</b> 30	30	50 to 64	64				
<b>65 or older</b> 25	25	65 or older	old				
American Indian or Alaska							
Ethnicity Native 1				thnicity	ity	Ethnic	
Asian / Pacific Islander 3			-				
Black or African American 11							
Hispanic or Latino/a 10							
Other 2							
White / Caucasian 73	73	White / Caucasian	e/(				
Educational Attainment High school diploma or less 11				ducational Attainment	tio	Educat	
Some college, but no degree 30	30	Some college, but no degree	e co				
Associate's degree, or two-year							
college degree 15	15		-				
Bachelor's degree, or four-year college degree 24	24						
Graduate degree 20			-				

#### **Analyzing Results**

- First see if there's anything obviously wrong
  - Adjust weights if things seem off
- Pay attention to the margin of error how precise we expect the results to be
- Toplines
  - These are the overall results for the entire population
  - Most precise information
- Crosstabs
  - Look at how specific demographic groups answered questions
  - Can give insight into what's causing the overall result to be what it is
  - Since this data is only a subset of everyone who answered the poll, the numbers are less precise
- If different messages are being tested, we can see how they affected how people view the candidates/issues

#### **Analyzing Results**

#### 33B. Favorability of Politicians — Bernie Sanders

Do you have a favorable or an unfavorable opinion of the following people?

		Ge	ender	Whi	ite Men	White	Women	F	Race
	Total	Male	Female	No degree	College Grad	No degree	College Grad	Black	Hispanic
Very favorable	23%	19%	25%	14%	20%	18%	29%	38%	25%
Somewhat favorable	23%	26%	21%	21%	27%	18%	24%	31%	26%
Somewhat unfavorable	12%	14%	11%	14%	14%	10%	13%	8%	14%
Very unfavorable	29%	33%	25%	41%	35%	32%	27%	11%	17%
Don't know	13%	8%	18%	10%	3%	21%	7%	13%	18%
Totals	100%	100%	100%	100%	99%	99%	100%	101%	100%
Unweighted N	(1,492)	(702)	(790)	(326)	(187)	(354)	(208)	(166)	(153)

			A	ge			Income				Region	n	
	Total	18-29	30-44	45-64	65+	Under \$50K	\$50-100K	\$100K or more	e Nor	theast	Midwest	South	West
Very favorable	23%	20%	23%	25%	20%	24%	21%	23%	3	25%	24%	19%	24%
Somewhat favorable	23%	27%	27%	20%	22%	24%	25%	24%	3	26%	25%	21%	25%
Somewhat unfavorable	12%	13%	13%	13%	10%	12%	15%	12%		12%	11%	12%	14%
Very unfavorable	29%	12%	18%	36%	45%	24%	28%	34%	3	26%	28%	32%	26%
Don't know	13%	28%	19%	7%	3%	16%	11%	6%		11%	13%	15%	11%
Totals	100%	100%	100%	101%	100%	100%	100%	99%	1	00%	101%	99%	100%
Unweighted N	(1,492)	(231)	(318)	(570)	(373)	(610)	(443)	(303)	(2	261)	(293)	(601)	(337)
			Register	ed	202	0 Vote		Party ID			Ide	ology	
	Tota	al	Voters		Biden	Trump	Dem	Rep	Ind	Li	b N	lod	Con
Very favorable	23	%	24%		45%	4%	45%	4%	16%	50	)%	.8%	5%
Somewhat favorable	239	%	23%		35%	8%	31%	12%	25%	30	)%	32%	12%
Somewhat unfavorable	129	%	11%		9%	13%	9%	14%	16%	g	%	7%	12%
Very unfavorable	299	%	33%		5%	69%	6%	59%	33%	7	%	21%	60%
Don't know	139	%	9%		7%	5%	8%	11%	11%	5	5%	.1%	11%
Totals	1009	%	100%		101%	99%	99%	100%	101%	101	%	99%	100%

### **Analyzing Results**

Ouestion		Respondents	184034	354	049 50	1064 (50°	older Ane	itean itean Hispanico	ola unite l'aucasian
Sample Size (Weighted)		1125	223	276	333	277	128	114	813
How much have you heard about the following news stories in the past week? - Reps. Alexandria Ocasio-Cortez and Ilhan Omar live-streaming as they played video games on Twitch	A lot	8	30	5	3	2	8	20	7
	A decent amount	9	15	10	5	8	10	3	9
	A little bit	18	16	21	18	16	13	19	19
	None at all	65	40	65	74	74	69	58	65

#### How can you be smarter about reading poll results when you find them?

- Who paid for the poll?
  - Is it an internal poll?
  - Did a group that advocates for specific issues release it?
- What reputation does the company who ran the poll have?
- What is the sample size? How transparent is the company about providing information on how the poll was conducted?
- What method did the company use to recruit respondents?
- Do the demographics match with the total population?
- What demographics did the pollster use for weighting?
- Did the company release crosstabs or just toplines?
- Does the wording of the questions seem biased?

## How can you be smarter about reading poll results when you find them?

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DATES	POLLSTER	GRADE	SAMPLE	WEIGHT	Pad	DIS	ADJU	STED
NOV. 5-7	TIPP Insights	(A+)	1,359 A	2.51	41%	49%	41%	54%
NOV. 5-7	AtlasIntel	A	1,013 A	1.86	36%	53%	37%	53%
NOV. 4-7	lpsos	<b>B-</b>	1,004 A	0.67	39%	57%	38%	57%
NOV. 4-6	Trafalgar Group	<b>A</b> -	1,099 LV	1.49	40%	58%	42%	55%
NOV. 3-6	YouGov	<b>B+</b>	1,500 A	0.95	42%	51%	43%	52%
NOV. 2-6	Rasmussen Reports/Pulse Opinion Research	в	1,500 LV	1.34	42%	56%	43%	52%
NOV. 4-5	Morning Consult	в	2,005 RV	0.09	42%	55%	41%	58%
NOV. 3-5	Hart Research Associates/Public Opinion Strategies	<b>B+</b>	1,000 RV	<b></b> 1.33	44%	53%	44%	53%
NOV. 2-4	Big Village	в	1,009 A	0.90	40%	52%	40%	53%
NOV. 2	Redfield & Wilton Strategies	B/C	1,500 RV		39%	46%	41%	52%
OCT. 31-NOV. 2	Big Village	в	1,006 A	0.86	41%	52%	42%	53%
OCT. 30-NOV. 2	ABC News/The Washington Post	(A+)	1,005 A		41%	53%	42%	53%
OCT. 31-NOV. 1	lpsos	<b>B-</b>	1,004 A	0.56	40%	55%	40%	56%
OCT. 30-NOV. 1	Rasmussen Reports/Pulse Opinion Research	в	1,500 LV	0.78	45%	54%	46%	50%

## How can you be smarter about reading poll results when you find them?

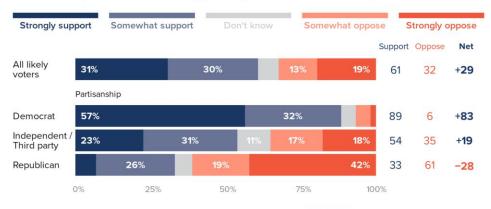
DATES	SAMPLE 🕖	POLLSTER	SPONSOR		RESU	LT		NET RESULT
U.S. Senate	e, Iowa, 2022	≁ AVG.	Final Result:	Franken <mark>4</mark>	4%	56	<mark>%</mark> Grassley	Grassley +12.2
Oct.31-Nov	.3 801 LV	A+ Selzer & Co.	The Des Moines Register, Mediacom	Franken	41%	53%	• Grassley	Grassley +12
Oct.26-27	600 LV	B+ Cygnal	◆ lowans for Tax Relief Foundation	Franken	43%	54%	• Grassley	Grassley +11
Oct.22-25	623 LV	B- Civiqs		Franken	44%	52%	• Grassley	Grassley +8
Oct.15-19	600 LV	B+ Tarrance Group	♦ NRSC	Franken	42%	53%	• Grassley	Grassley +11
Oct.14-18	1,008 LV	B- Change Research	♦ Michael Franken	Franken	45%	48%	• Grassley	Grassley +3
Oct.9-12	620 LV	A+ Selzer & Co.	The Des Moines Register, Mediacom	Franken	43%	46%	• Grassley	Grassley +3
Oct.2-4	959 LV	A- Emerson College		Franken	38%	49%	• Grassley	Grassley +11
Oct.2-4	600 LV	B+ Cygnal	♦ lowans for Tax Relief Foundation	Franken	40%	54%	• Grassley	Grassley +14
Sep.23-28	978 LV	B- Change Research	♦ Michael Franken	Franken	44%	49%	• Grassley	Grassley +5
Sep.3-8	1,143 LV	B- Change Research	♦ Michael Franken	Franken	44%	48%	• Grassley	Grassley +4
Jul.13-14	600 LV	B+ Cygnal	<ul> <li>Iowans for Tax Relief</li> <li>Foundation</li> </ul>	Franken	43%	52%	• Grassley	Grassley +8

## How can you be smarter about reading poll results when you find them?

#### A Majority of Voters Support the Build Back Better Plan

The Build Back Better plan is a proposal to invest \$1.75 trillion over the next ten years to better fund long-term care for seniors and people with disabilities, expand Medicare coverage to include hearing, invest in clean energy, extend tax credits for families with children, and provide subsidies for child care.

Based on what you know now, do you support or oppose the Build Back Better plan?

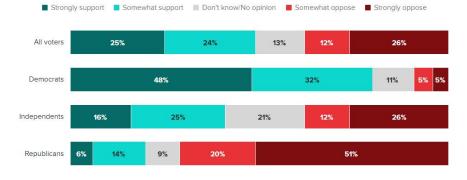


October 29–November 1, 2021 survey of 1,177 likely voters



#### About Half of Voters Support House Democrats' 'Build Back Better' Bill

Voters were asked whether they support or oppose the Democrats' roughly \$2 trillion "Build Back Better" climate and social spending package



#### MORNING CONSULT POLITICO

Poll conducted Nov. 20-21, 2021, among 1,999 registered voters, with a margin of error of +/-2%. Figures may not add up to 100% due to rounding.

# Where can you go to learn more? FiveThirtyEight The New York Times

And more...

## The Economist

#### Example of some of my past work:

#### https://tinyurl.com/FrankysPoll





May 17, 2021

TO: Interested Parties

FROM: Francisco Proskauer Valerio, Technical Data Analyst Nancy Zdunkewicz, Senior Polling Data Analyst

RE: Voters Support Action on the Status of Puerto Rico and Washington, D.C.

With the recent passage of the Washington, D.C. Admission Act in the U.S. House, many have wondered whether there will also be legislative action regarding Puerto Rico's political status. There are currently two different bills being debated in Congress to resolve Puerto Rico's status: the Puerto Rico Statehood Admission Act (HR 1522) and the Puerto Rico Self Determination Act (HR 2070). Change Research conducted a national survey of 1,025 voters from April 15th-20th to gauge American voters' opinions on the political status of Puerto Rico and Washington, D.C.<sup>1</sup>

### "Facts are stubborn things, but statistics are pliable." — Mark Twain



## Thanks What further questions do you have?

